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zum  
**DerTreasurer**  
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Deutsche Bank

## Für Ihr optimales Zuschauererlebnis:

- Schließen Sie alle anderen Programme im Hintergrund
- Ihre Fragen werden auch im Nachgang beantwortet
- Den Mitschnitt und die Präsentation erhalten Sie per E-Mail in der nächsten Woche

**Jens Otto**  
14.11.2019

# **Integrated Account Management:**

**So gelingt das papierlose Konten-Management**

***e.on***



# Warum? Wer? Was? Wie? – the road to eBAM



**Why?**

Reduce our pain points

No Standardization,  
time consuming



**Who?**

Involved parties

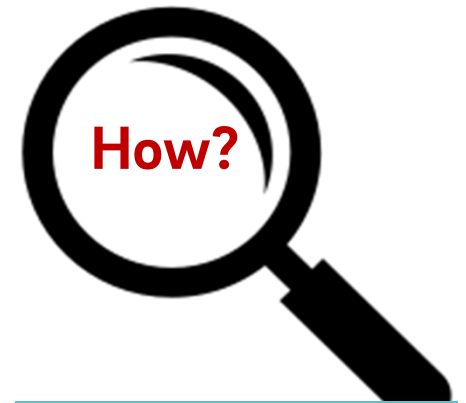
E.ON, Banks and  
Service provider



**What?**

Digitalize

the manual Bank  
Account Management  
Processes



**How?**

Implement

a Bank Account  
Management System

# Why eBAM?



Key pain points

Not standardized manual paper based processes  
No central standardized and time consuming workflows

Decentralized Bank Account Register  
Limited transparency about accounts and PoA's

To-be

## ENHANCED CONTROL

Reduced manual processes and lower fraud risk

Enhanced transparency  
Traceable Management of signature rights  
Compliance support

## AUTOMATED WORKFLOW

Paperless electronic message exchange (SWIFT or EBICS)

Increased efficiency and reduced costs due to controlled, optimized and automated workflows

## CENTRAL REGISTER

Simplified „tracking of account information“

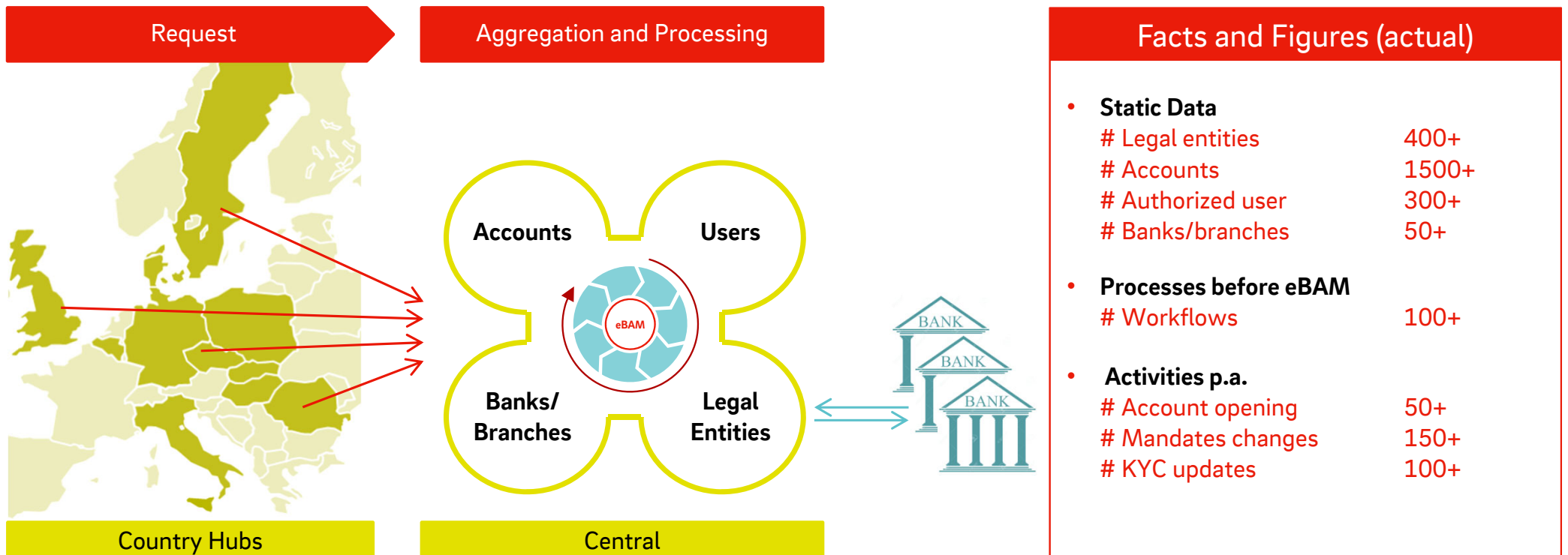
Central repository to manage all existing accounts and bank authorizations

## AUDIT PROOF

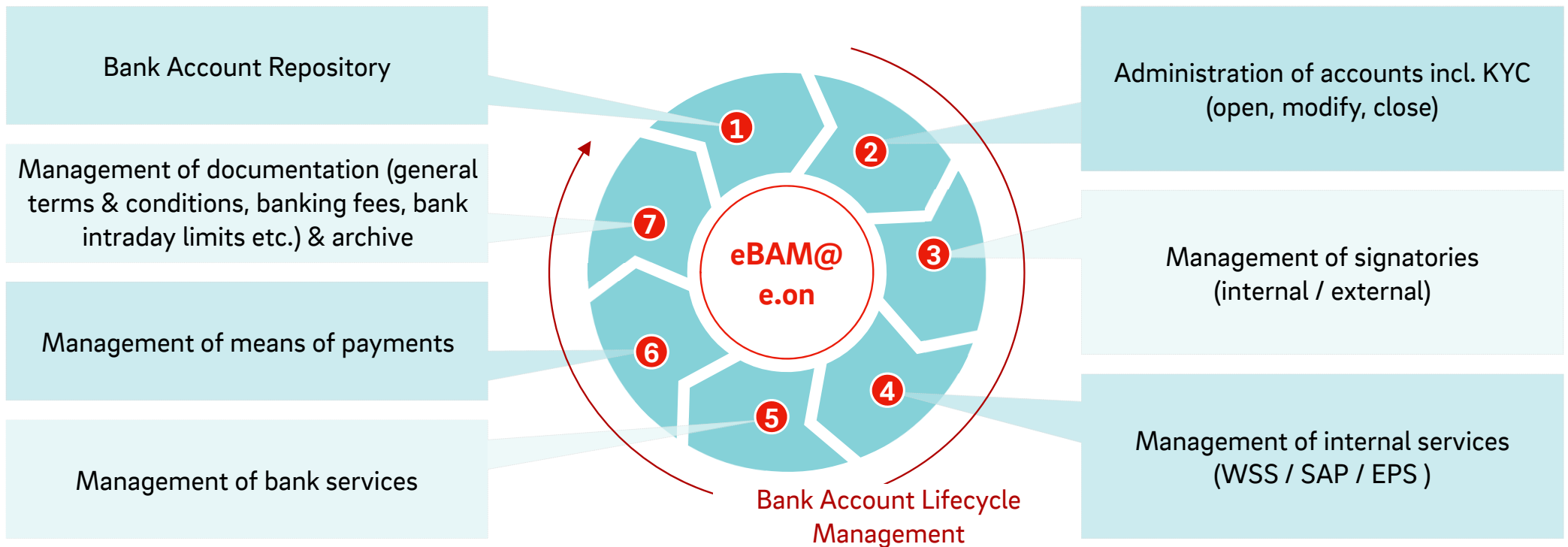
Enhanced audit review and audit trails

Secured messages with banks can easily be stored and tracked

# Who is involved...



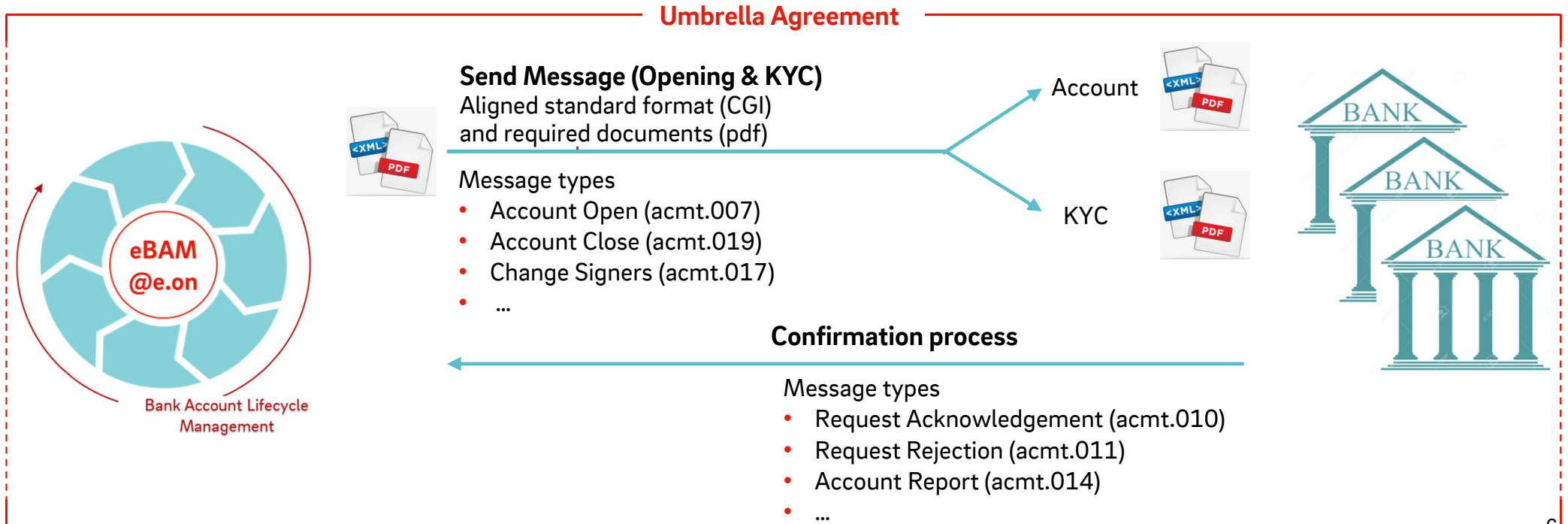
# What is eBAM ?





# How does group-wide eBAM look like?

The umbrella agreement between E.ON SE and the bank is the only paper-based document and allows to include all subs on a case by case basis only with digital PoAs. It provides the foundation for the process digitalization.






# eBAM and digitalization of the KYC process

## Key Takeaways

1. Implement a eBAM platform
2. One umbrella agreement per Bank
3. Agree comprehensive KYC check list incl. documentation



It's not a rocket science, we believe it's an innovation

# Thank you!

**Contact**

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# Integrated digital Service Capabilities

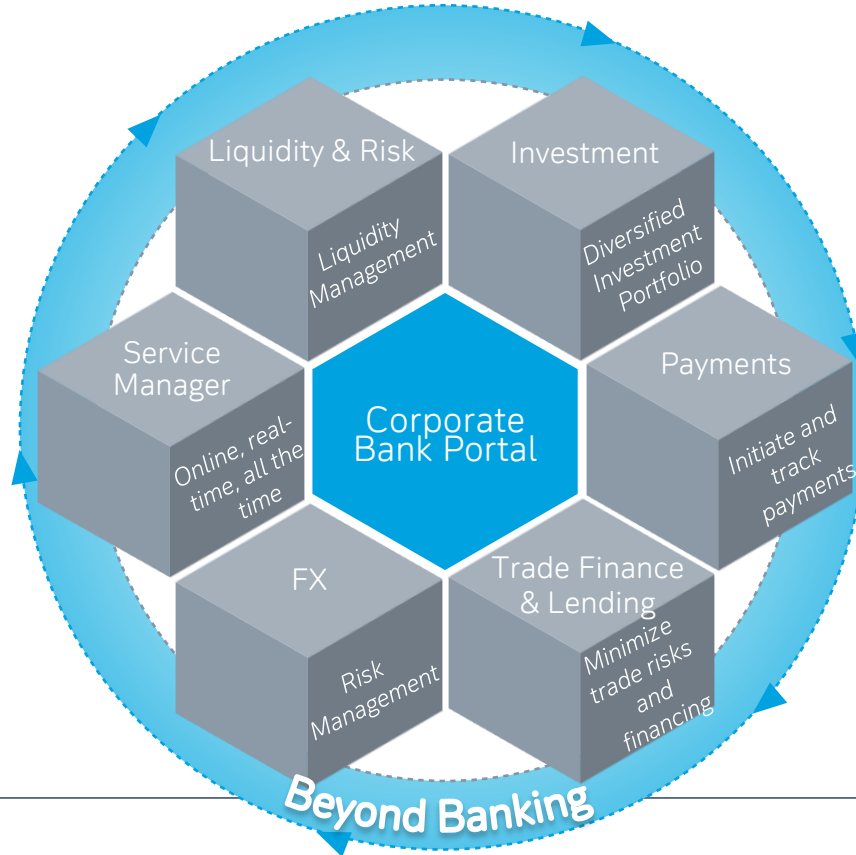
Providing frictionless consistent digital customer experiences via one portal



	Service Online	Bank accounts and product manager	Client Compliance	Reporting and analytics
What is it?	Ask anything and know the status of anything	Open / amend / Close products	Manage contracts, users, entitlements and signatories	Create/ view reports and be supported with analytics
How does it make it easier to do business with Deutsche Bank?	<p><b>Get easy and instant support in case of questions and requests</b></p> <ul style="list-style-type: none"> <li>– Chat Bot / Click-to-Chat</li> <li>– Mobile Access</li> <li>– Case initiation via standardized forms and guided interactions</li> </ul> <p><b>Track all service and implementation requests</b></p> <ul style="list-style-type: none"> <li>– Deal implementation</li> <li>– Inquiries</li> <li>– Investigations</li> <li>– Audit Enquiries</li> <li>– Product set-ups or amendments</li> <li>– Drill down into and report on payment history for last x months</li> </ul>	<p><b>360° real time view of all products and services</b></p> <ul style="list-style-type: none"> <li>– Real time view of all your products and services at your fingertips</li> </ul> <p><b>Manage your products</b></p> <ul style="list-style-type: none"> <li>– Open, amend or close products and accounts</li> <li>– KYC fulfillment</li> <li>– Check and build e-binder of documents</li> <li>– Online negotiation of contracts</li> <li>– Easy and secure upload and download of all your documents</li> <li>– Digitally sign your contracts</li> <li>– See status of eBAM service requests</li> <li>– Multi Bank Solutions</li> </ul>	<p><b>Manage your rules</b></p> <ul style="list-style-type: none"> <li>– Configure rules and alerts</li> <li>– Preventive crime checks</li> <li>– Account and user controls</li> <li>– Fraud &amp; Transaction monitoring controls</li> <li>– Client thresholds/Margins</li> </ul> <p><b>Manage your access profiles for all online services</b></p> <ul style="list-style-type: none"> <li>– On-board and manage your user (incl PCR), permissions, entitlements and authorisation rights (incl managing digital identities)</li> <li>– Clear audit trail and reports of any e-banking user changes</li> </ul> <p><b>Manage your documents with an E-Vault solution</b></p> <ul style="list-style-type: none"> <li>– Full contract and document repository</li> <li>– View, download and manage all contracts/documents</li> <li>– View and update your signatory lists</li> <li>– Receive alerts about expiry dates or contract renewals</li> </ul>	<p><b>Ensure full transparency and control</b></p> <ul style="list-style-type: none"> <li>– High quality and instant reporting about your products and services</li> <li>– Search and filter multiple criteria to customize the output</li> <li>– Drill down into specific trends</li> <li>– Receive suggestions on added value reports</li> </ul> <p><b>Scheduled reports</b></p> <ul style="list-style-type: none"> <li>– Create rules how and when to receive reports on a frequent base</li> </ul> <p><b>Stay ahead with analytics</b></p> <ul style="list-style-type: none"> <li>– Global trends and opportunities</li> </ul>

# Integrated Treasury Solutions

This is only the start...



## Vielen Dank für Ihre Aufmerksamkeit!

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